

Case Study - McPherson's Limited



FIIG's second deal in March 2015 resulted in another first when FIIG acted as Sole Lead Arranger for their first multi tranche structure deal. The consumer products company issued a four year floating rate note and a six year fixed rate. The dual tenor structure enabled McPherson's to spread its maturity profile and reduce refinancing risk.

McPherson's Managing Director Paul Maguire said *"We are pleased with the terms of the offering given the various benefits derived for McPherson's including greater financial flexibility, extended tenor, diversification and a broadening of our capital base."*