

Case Study - Cash Converters



In September 2013, FIIG sole arranged a \$60m 5 year bond for credit services provider, Cash Converters International Ltd. The 7.95% fixed rate note was very well received by investors and was up-sized from \$50m.

"There's a small revolution going on in Australia's capital markets. More mid-sized and small companies are shying away from the banks and turning to the self-managed superannuation sector for debt financing". - Australian Financial Review

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